Decision

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Application of Cogent Communications of California, Inc. for a Certificate of Public Convenience and Necessity to Provide Competitive Resold and Facilities-Based Local Exchange Service, IntraLATA and Intra-State InterLATA Services in the State of California.

Application 02-02-010 (Filed February 13, 2002)

INTERIM OPINION

I. Summary

Cogent Communications of California, Inc. (Applicant) seeks a certificate of public convenience and necessity (CPCN) under Pub. Util. Code § 1001 for authority to provide facilities-based and resold local exchange and interexchange telecommunications services. By this interim decision, we grant Applicant interim authority to provide limited facilities-based and resold local exchange and interexchange telecommunications services subject to the terms and conditions set forth below. The application remains open to consider Applicant's proposed construction projects pursuant to the California Environmental Quality Act (CEQA).

II. Background

In prior decisions we authorized the provision of competitive interexchange services by carriers meeting specified criteria. In addition, we authorized the provision of competitive local exchange service, by carriers meeting specified criteria, within the service territories of Pacific Bell Telephone

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Company (Pacific), Verizon California Inc. (Verizon), Roseville Telephone Company (RTC), and Citizens Telecommunications Company of California, Inc. (CTC).

Applicant, a Delaware corporation, seeks authority to provide facilities-based and resold interexchange services as a nondominant interexchange carrier (NDIEC), and facilities-based and resold local exchange services as a competitive local carrier (CLC) throughout Pacific, Verizon, RTC and CTC's service territories.

Applicant's principal place of business is located at 1015 31st Street N.W., Washington D.C. 20007.

III. Financial Qualifications

To be granted a CPCN, an applicant for authority to provide facilities-based and resold local exchange and/or interexchange services must demonstrate that it has a minimum of \$100,000 of cash or cash equivalent to meet the firm's start-up expenses.¹ An applicant must also demonstrate that it has sufficient additional resources to cover all deposits required by local exchange carriers (LECs) and/or interexchange carriers (IECs) in order to provide the proposed service.² Applicant provided a guarantee by its parent, Cogent Communications Group, Inc., that demonstrates that it has sufficient cash to satisfy the financial requirement.

 $^{^{\}rm 1}$ The financial requirement for CLCs is contained in D.95-12-056, Appendix C. The financial requirement for NDIECs is contained in D.91-10-041.

² The requirement for CLC applicants to demonstrate that they have additional financial resources to meet any deposits required by underlying LECs and/or IECs is set forth in D.95-12-056, Appendix C. For NDIECs, the requirement is found in D.93-05-010.

IV. Technical Qualifications

Applicants for NDIEC and CLC authority are required to make a reasonable showing of technical expertise in telecommunications or a related business. Applicant submitted biographical information on its officers that demonstrates that it possesses sufficient experience and knowledge to operate as a telecommunications provider.

Applicant represents that no one associated with or employed by Applicant as an affiliate, officer, director, partner, or owner of more than 10% of Applicant was previously associated with any telecommunications carrier that filed for bankruptcy or went out of business, or was sanctioned by the Federal Communications Commission or any state regulatory agency for failure to comply with any regulatory statute, rule, or order.

V. Tariffs

Commission staff reviewed Applicant's draft tariffs for compliance with Commission rules and regulations. The deficiencies are noted in Attachment A to this decision. Applicant shall correct these deficiencies in its tariff compliance filing as a condition of our approval of its tariffs.

VI. CEQA

CEQA requires the Commission as the designated lead agency to assess the potential environmental impact of a project in order that adverse effects are avoided, alternatives are investigated, and environmental quality is restored or enhanced to the fullest extent possible. Applicant will not be authorized at this time to construct any facilities, other than equipment to be installed in existing buildings or structures, for the purpose of providing interexchange or local exchange services. Therefore, it can be seen with certainty that there is no possibility that granting limited facilities-based authority will have an adverse

effect upon the environment. At Applicant's request, its proposed construction projects will be addressed in a subsequent opinion.³

VII. Request to File Under Seal

Applicant requests that the information filed with the application be filed under seal. The information consists of a guarantee to Applicant from its parent, and Applicant's estimated customer base.⁴ Applicant represents that the information is proprietary and sensitive. The information, if revealed, would place Applicant at an unfair business disadvantage. We have granted similar requests in the past and will do so here.

VIII. Categorization and Need for Hearings

In Resolution ALJ 176-3082 dated February 21, 2002, the Commission preliminarily categorized this application as ratesetting, and preliminarily determined that hearings were not necessary. No protests have been received. There is no apparent reason why the application should not be granted. Given these developments, a public hearing is not necessary, and it is not necessary to disturb the preliminary determinations.

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³ Applicant proposes to construct 27 customer laterals in Los Angeles, San Diego, and San Francisco. The laterals connect customers to existing facilities.

⁴ Applicant originally requested that an unredacted copy of the Proponent's Environmental Assessment (PEA), and portions of a Securities and Exchange Commission Form S-1, be filed under seal. Subsequently, the confidential portions of the PEA were withdrawn. Applicant also withdrew its request to file the portions of a Securities and Exchange Commission Form S-1 under seal.

IX. Comments on Draft Decision

This is an uncontested matter, in which the decision grants the relief requested.⁵ Accordingly, pursuant to Pub. Util. Code Section 311(g)(2), the otherwise applicable 30-day period for public review and comment is being waived.

X. Conclusion

We conclude that the application conforms to our rules for authority to provide limited facilities-based and resold competitive local exchange and interexchange telecommunications services. Accordingly, we shall approve the application subject to the terms and conditions set forth herein.

Findings of Fact

- 1. Notice of the application appeared in the Daily Calendar on February 15, 2002.
 - 2. No protests have been filed.
 - 3. A hearing is not required.
- 4. In prior decisions the Commission authorized competition in providing interexchange services for carriers meeting specified criteria.
- 5. In prior decisions the Commission authorized competition, by carriers meeting specified criteria, in providing local exchange telecommunications services within the service territories of Pacific, Verizon, RTC and CTC.
- 6. Applicant has a minimum of \$100,000 of cash or cash equivalent that is reasonably liquid and readily available to meet its start-up expenses.

⁵ Applicant requested that it be granted interim authority to provide limited facilities-based and resold local exchange and interexchange services while its proposed construction projects are being reviewed pursuant to CEQA.

- 7. Applicant has sufficient additional cash or cash equivalent to cover any deposits that may be required by other telecommunications carriers in order to provide the proposed service.
- 8. Applicant possesses sufficient experience and knowledge to provide telecommunications services.
- 9. As part of its application, Applicant submitted a draft of its initial tariff that contained the deficiencies identified in Attachment A to this decision. Except for those deficiencies, its draft tariffs complied with the Commission's requirements.
- 10. Applicant will not be constructing facilities, other than equipment to be installed in existing buildings or structures.
- 11. Public disclosure of the guarantee, and estimated customer base would place Applicant at an unfair business disadvantage.

Conclusions of Law

- 1. Applicant has the financial ability to provide the proposed service.
- 2. Applicant has sufficient technical expertise to operate as a telecommunications carrier.
- 3. Public convenience and necessity require that Applicant's competitive local exchange and interexchange services be subject to the terms and conditions set forth herein.
- 4. Since Applicant will not be authorized to construct any facilities, other than equipment to be installed in existing buildings or structures, it can be seen with certainty that there will be no significant effect on the environment.
 - 5. The application should be granted to the extent set forth below.

- 6. Applicant, once granted a CPCN, should be subject to the applicable Commission rules, decisions, General Orders, and statutes that pertain to California public utilities.
- 7. Applicant's initial tariff filing should correct the deficiencies in its draft tariffs as indicated in Attachment A to this decision.
- 8. Applicant's request to file the guarantee, and estimated customer base under seal should be granted for two years.
- 9. Because of the public interest in competitive local exchange and interexchange services, the following order should be effective immediately.

INTERIM ORDER

IT IS ORDERED that:

- 1. A certificate of public convenience and necessity (CPCN) is granted to Cogent Communications of California, Inc. (Applicant) to operate as a limited facilities-based and resale provider of competitive local exchange services, and interexchange services, subject to the terms and conditions set forth below.
- 2. Applicant is authorized to provide local exchange service in the service territories of Pacific Bell Telephone Company, Verizon California Inc., Roseville Telephone Company, and Citizens Telecommunications Company of California, Inc.
- 3. Applicant is authorized to file tariff schedules for the provision of competitive local exchange and interexchange services with the deficiencies noted in Attachment A corrected. Applicant may not offer services until tariffs are on file. Applicant's initial filing shall be made in accordance with General Order (GO) 96-A, excluding Sections IV, V, and VI. The tariff shall be

effective not less than 1 day after tariff approval by the Commission's Telecommunications Division. Applicant shall comply with its tariffs.

- 4. The certificate granted, and the authority to render service under the rates, charges, and rules authorized, will expire if not exercised within 12 months after the effective date of this order.
- 5. The corporate identification number assigned to Applicant, U-6716-C, shall be included in the caption of all original filings with this Commission, and in the titles of other pleadings filed in existing cases.
- 6. Applicant shall comply with all applicable rules adopted in the Local Exchange Competition proceeding (Rulemaking 95-04-043/Investigation 95-04-044), the Commission's rules and regulations for NDIECs set forth in Decision (D.) 93-05-010 and D.90-08-032, as well as all other applicable Commission rules, decisions, GOs, and statutes that pertain to California public utilities, subject to the exemptions granted in this decision.
- 7. Applicant shall comply with the requirements applicable to competitive local exchange carriers and non-dominant interexchange carriers included in Attachment B to this decision.
- 8. Applicant is not authorized to construct facilities, other than equipment to be installed in existing buildings or structures.
- 9. Applicant's request to have its guarantee, and estimated customer base, filed with the application, kept under seal is granted for two years from the effective date of this decision. During that period the information shall not be made accessible or disclosed to anyone other than the Commission staff except on the further order or ruling of the Commission, the Assigned Commissioner, the assigned Administrative Law Judge (ALJ), or the ALJ then designated as Law and Motion Judge.

- 10. If Applicant believes that further protection of the information kept under seal is needed, it may file a motion stating the justification for further withholding of the information from public inspection, or for such other relief as the Commission rules may then provide. This motion shall be filed no later than one month before the expiration date.
- 11. This application shall remain open to consider Applicant's proposed construction projects pursuant to the California Environmental Quality Act.

This order is effective today.	
Dated	_, at San Francisco, California

ATTACHMENT A

List of deficiencies in tariffs filed by Cogent Communications of California, Inc. in A.02-02-010 to be corrected in its tariff compliance filing.

- 1. Sheet 9: The tariff must be available for inspection at an office in California.
- 2. Sheet 31, Rule 3: Include the 1st, 2nd and 3rd paragraph from Rule 2 from Appendix B of D.95-07-054.
- 3. Sheet 37, Rule 6.1: Say that the CLC cannot require advance payments for usage.
- 4. Sheet 37, Rule 6.2.3: Say that in the event a customer requests services in addition to basic service, the average bill will reflect the aggregate services requested by the customer. Refer to Rule 5 of Appendix B of D.95-07-054.
- 5. Sheet 44, Rule 8.2.2: Say that the late payment date will be displayed prominently on the customer's bill. Refer to Rule 9 of Appendix B of D.95-07-054.
- 6. Sheet 46, Rule 9.1.1.B: Say that the "Due by" date shall be no sooner than 15 days of the date of presentation. Refer to Rule 8B from Appendix B of D.95-07-054. Also, include Rule 8G of Appendix B of D.95-07-054 in the tariff.
- 7. Sheet 50, Rule 10: If the CLC is a carrier of last resort, say that Basic Service will not be disconnected for non-payment of anything other than residential and single line business, Flat Rate and/or Measured Rate Service as defined in D.96-10-066, Appendix B, page 5. Refer to D.00-03-020.
- 8. Sheet 79, Rule 26: Incomplete rule on Change of Service Providers. Refer to Rule 11 of Appendix B of D.95-07-054.
- 9. Sheet 102, Rule 38: Include the fee and surcharges shown in Attachment B to this decision.
- 10. Sheet 104, Rule 39: Include the following Income Limitation and rates for ULTS:

<u>Household Size</u>	Income Limitation
1-2	\$18,800
3	22,200
4	26,700
Each additional member	4,500
Establishment	\$10.00
Flat Rate	5.34
Measured Rate	2.85

11. Include sample forms in the CLC tariff.

(END OF ATTACHMENT A)

ATTACHMENT B

REQUIREMENTS APPLICABLE TO COMPETITIVE LOCAL EXCHANGE CARRIERS AND NON-DOMINANT INTEREXCHANGE CARRIERS

- 1. Applicant shall file a written acceptance of the certificate granted in this proceeding.
- 2. Applicant is subject to:
 - a. The current 1.45% surcharge applicable to all intrastate services except for those excluded by D.94-09-065, as modified by D.95-02-050, to fund the Universal Lifeline Telephone Service Trust Administrative Committee Fund (Pub. Util. Code § 879; Resolution T-16594, October 10, 2001);
 - b. The current 0.481% surcharge applicable to all intrastate services except for those excluded by D.94-09-065, as modified by D.95-02-050, to fund the California Relay Service and Communications Devices Fund (Pub. Util. Code § 2881; D.98-12-073 and Resolution T-16504, March 27, 2001);
 - c. The user fee provided in Pub. Util. Code §§ 431-435, which is 0.11% of gross intrastate revenue (Resolution M-4800);
 - d. The current surcharge applicable to all intrastate services except for those excluded by D.94-09-065, as modified by D.95-02-050, to fund the California High Cost Fund-A (Pub. Util. Code § 739.3; D.96-10-066, pp. 3-4, App. B, Rule 1.C; set by Resolution T-16550 at 0.360%, October 25, 2001);
 - e. The current 1.42% surcharge applicable to all intrastate services except for those excluded by D.94-09-065, as modified by D.95-02-050, to fund the California High Cost Fund-B (D.96-10-066, p. 191, App. B, Rule 6.F., Resolution T-16554, October 25, 2001); and
 - f. The current 0.300% surcharge applicable to all intrastate services except for those excluded by D.94-09-065, as

modified by D.95-02-050, to fund the California Teleconnect Fund (D.96-10-066, p. 88, App. B, Rule 8.G, Resolution T-16584, October 10, 2001).

- 3. Applicant is a competitive local exchange carrier (CLC). The effectiveness of its future tariffs is subject to the schedules set forth in Appendix C, Section 4.E of Decision (D.) 95-12-056:
 - "E. CLCs shall be subject to the following tariff and contract filing, revision and service pricing standards:
 - "(1) Uniform rate reductions for existing tariff services shall become effective on five (5) working days' notice. Customer notification is not required for rate decreases.
 - "(2) Uniform major rate increases for existing tariff services shall become effective on thirty (30) days' notice to the Commission, and shall require bill inserts, or first class mail notice to customers at least 30 days in advance of the pending rate increase.
 - "(3) Uniform minor rate increases, as defined in D.90-11-029, shall become effective on not less than
 (5) working days' notice to the Commission.
 Customer notification is not required for such minor rate increases.
 - "(4) Advice letter filings for new services and for all other types of tariff revisions, except changes in text not affecting rates or relocations of text in the tariff schedules, shall become effective on forty (40) days' notice.
 - "(5) Advice letter filings revising the text or location of text material which do not result in an increase in any rate or charge shall become effective on not less than five (5) days' notice to the Commission."
 - "(6) Contracts shall be subject to GO 96-A rules for NDIECS, except interconnection contracts.

- "(7) CLCs shall file tariffs in accordance with PU Code § 876."
- 4. Applicant is a nondominant interexchange carrier (NDIEC). The effectiveness of its future NDIEC tariffs is subject to the schedules set forth in Ordering Paragraph 5 of D.90-08-032 (37 CPUC2d 130 at 158), as modified by D.91-12-013 (42 CPUC2d 220 at 231) and D.92-06-034 (44 CPUC2d 617 at 618):
 - "5. All NDIECs are hereby placed on notice that their California tariff filings will be processed in accordance with the following effectiveness schedule:
 - "a. Inclusion of FCC-approved rates for interstate services in California public utilities tariff schedules shall become effective on one (1) day's notice.
 - "b. Uniform rate reductions for existing services shall become effective on five (5) days' notice.
 - "c. Uniform rate increases, except for minor rate increases, for existing services shall become effective on thirty (30) days' notice, and shall require bill inserts, a message on the bill itself, or first class mail notice to customers of the pending increased rates.
 - "d. Uniform minor rate increases, as defined in D.90-11-029, for existing services shall become effective on not less than five (5) working days' notice. Customer notification is not required for such minor rate increases. "
 - e. Advice letter filings for new services and for all other types of tariff revisions, except changes in text not affecting rates or relocations of text in the tariff schedules, shall become effective on forty (40) days' notice.
 - f. Advice letter filings merely revising the text or location of text material which do not cause an increase in any rate or charge shall become effective on not less than five (5) days' notice." Applicant may deviate from the following provisions of GO 96-A: (a) paragraph II.C.(1)(b), which

requires consecutive sheet numbering and prohibits the reuse of sheet numbers; and (b) paragraph II.C.(4), which requires that "a separate sheet or series of sheets should be used for each rule." Tariff filings incorporating these deviations shall be subject to the approval of the Commission's Telecommunications Division. Tariff filings shall reflect all fees and surcharges to which Applicant is subject, as reflected in 2 above.

- 5. Applicant shall file a service area map as part of its initial tariff.
- 6. Prior to initiating service, Applicant shall provide the Commission's Consumer Services Division with the name and phone number of its designated contact person(s) for purposes of resolving consumer complaints. This information shall be updated if the name or telephone number changes, or at least annually.
- 7. Applicant shall notify this Commission in writing of the date that local exchange service is first rendered to the public, no later than five days after service first begins.
- 8. Applicant shall notify this Commission in writing of the date interLATA) service is first rendered to the public within five days after service begins, and again within five days after intraLATA service begins.⁶
- 9. Applicant shall keep its books and records in accordance with the Generally Accepted Accounting Principles.

⁶ California is divided into ten Local Access and Transport Areas (LATAs), each containing numerous local telephone exchanges. InterLATA describes services, revenues and functions relating to telecommunications originating within one LATA and terminating in another LATA. IntraLATA describes services, revenues and functions relating to telecommunications originating within a single LATA.

- 10. In the event Applicant's books and records are required for inspection by the Commission or its staff, it shall either produce such records at the Commission's offices or reimburse the Commission for the reasonable costs incurred in having Commission staff travel to its office.
- 11. Applicant shall file an annual report, in compliance with GO 104-A, on a calendar-year basis with the information contained in Attachment C to this decision.
- 12. Applicant shall ensure that its employees comply with the provisions of Public Utilities (Pub. Util.) Code § 2889.5 regarding solicitation of customers.

 13. Within 60 days of the effective date of this order, Applicant shall comply with Pub. Util. Code § 708, Employee Identification Cards, and notify the Director of the Telecommunications Division in writing of its compliance.
- 14. If Applicant is 90 days or more late in filing an annual report, or in remitting the surcharges and fee listed in 2 above, the Commission's Telecommunications Division shall prepare for Commission consideration a resolution that revokes Applicant's CPCN unless it has received written permission from the Telecommunications Division to file or remit late.
- 15. Applicant is exempt from General Order 96-A, subsections III.G(1) and (2), and Commission Rule of Practice and Procedure 18(b).
- 16. Applicant is exempt from Pub. Util. Code §§ 816-830.
- 17. Applicant is exempt from the requirements of Pub. Util. Code § 851 for the transfer or encumbrance of property whenever such transfer or encumbrance serves to secure debt.
- 18. Applicant shall send a copy of this decision to concerned local permitting agencies not later than 30 days from the date of this order.

(END OF ATTACHMENT B)

ATTACHMENT C

ANNUAL REPORT

An original and two copies shall be filed with the California Public Utilities Commission, 505 Van Ness Avenue, Room 3251, San Francisco, CA 94102-3298, no later than March 31st of the year following the calendar year for which the annual report is submitted.

Failure to file this information on time may result in a penalty as provided for in §§ 2107 and 2108 of the Public Utilities Code.

Required information:

- 1. Exact legal name and U # of reporting utility.
- 2. Address.
- 3. Name, title, address, and telephone number of the person to be contacted concerning the reported information.
- 4. Name and title of the officer having custody of the general books of account and the address of the office where such books are kept.
- 5. Type of organization (e.g., corporation, partnership, sole proprietorship, etc.). If incorporated, specify:
 - a. Date of filing articles of incorporation with the Secretary of State.
 - b. State in which incorporated.
- 6. The number and date of the Commission decision granting the Utility's CPCN.
- 7. Date operations were begun.
- 8. Description of other business activities in which the utility is engaged.
- 9. A list of all affiliated companies and their relationship to the utility. State if affiliate is:
 - a. Regulated public utility.
 - b. Publicly held corporation.
- 10. Balance sheet as of December 31st of the year for which information is submitted.
- 11. Income statement for California operations for the calendar year for which information is submitted.

For answers to any questions concerning this report, call (415) 703-1961.

(END OF ATTACHMENT C)